



INNOVATING IN SCALING UP PRIVATE INVESTMENTS

National Development Banks and Climate Finance

October 6-7, 2014

Inter-American Development Bank | Conference Room: CR-200
1330 New York Ave. NW - Washington D.C. 20577

National Development Banks and Climate Finance:

INNOVATING IN SCALING UP PRIVATE INVESTMENTS

Washington, D.C., October 6 & 7, 2014

Inter-American Development Bank Headquarters
1330, New York Avenue NW, Washington DC
Conference Room: CR-200

Spanish-English interpretation will be provided



Institutions for People





INNOVATING IN SCALING UP PRIVATE INVESTMENTS

National Development Banks and Climate Finance

October 6-7, 2014

Inter-American Development Bank | Conference Room: CR-200
1330 New York Ave. NW - Washington D.C. 20577

Monday - October 6th

DAY 1 – EXPERIENCES WITH GREEN FINANCING: STRATEGIES AND MODELS

8:00 am - 9:00 am **Coffee & Registration**

9:00 am – 9:30 am **Opening Notes**

Luis Alberto Moreno, President, IDB

Charles Anderson, Director, UNEP Finance Initiative

Luis Fernando Arboleda, Director of ALIDE

Public Financing Mechanisms to scale up Private Investments

Speaker: **Juan Ketterer**, Division Chief, Capital Markets and Financial institutions Division, IDB

9:30 am – 11:00 am **Opening presentations**

Moderator: **Paul Clements Hunt**, the Blended Capital Group

Climate Finance readiness - Lessons learned in developing countries

Speaker: **Chantal Naidoo**, Senior Associate, E3G

The Role of National Development Banks (NDBs) in scaling up climate finance

Speaker: **Maria Netto**, Lead Capital Markets and Financial institutions Specialist, IDB

Using innovative financial instruments to scale up private investment in climate-relevant sectors?

Speaker: **Lynn Tabernacki**, Managing Director: RE and Environmental Finance, OPIC

Q&A panel session with speakers

Main topics & expectations for this session:

- To introduce the main subject of the conference: the role NDBs can and must have in promoting investments in climate relevant sectors
- To draw the current situation of NDBs in developing countries with respect to Climate Finance: their achievements so far and the challenges they face
- To present the different instruments that have proven useful in structuring green financing programs

11:00am - 11:30 am **Coffee Break**



Institutions for People



UNEP **Finance Initiative**
Changing finance, financing change



INNOVATING IN SCALING UP PRIVATE INVESTMENTS

National Development Banks and Climate Finance

October 6-7, 2014

Inter-American Development Bank | Conference Room: CR-200
1330 New York Ave. NW - Washington D.C. 20577

11:30 am - 1:00 pm

Session I – Supporting scaled up private investments in clean energy infrastructure

Moderator: **Paul Clements Hunt**, Co-Founder of the Blended Capital Group.

NAFINSA, Mexico: developing business for green finance infrastructure

Speaker: **Enrique Nieto**, Chief, Sustainable Project Finance.

Connecticut Green Bank, USA: a new model to crowd-in private investment into clean energy?

Speaker: **Bryan Garcia**, President and CEO.

KFW Development Bank, Germany: experience in promoting renewable energy innovative financing programs

Speaker: **Pablo Obrador**, Director-Representation Office for México, Costa Rica y Nicaragua

Q&A panel session with speakers

Main topics & expectations for this session:

- Showcase the role NDBs can have in scaling up private investments in large green infrastructure projects and the levels of effective leverage they can achieve
- Demonstrate what added value the involvement of a NDB can have in the engineering of these programs (financial and non-financial components)
- Introduce the role of NDBs towards the promotion of safeguards, the management of E&S risks etc.

1:00pm – 2:15 pm

Lunch

2:15 am – 3:45 pm

Session II – Promoting market transformation: helping private-sector businesses to achieve local environmental and social benefits

Moderator: **Paul Clements Hunt**, Co-Founder of the Blended Capital Group.

Bancoldex, Colombia: financing Energy Efficiency projects in service sector

Speaker: **Doris Arevalo**, Director, Business Intelligence Department

SHF, Mexico: financing Energy Efficiency in social housing: the Ecocasa program

Speaker: **Homero Garza Terán**, Institutional Relations

Cofide, Peru: Greening the transport sector: the Cofigas program

Speaker: **Carlos Paredes**, Chief, Corporate Business, Infrastructure and Environment

Q&A panel session with speakers



Institutions for People





INNOVATING IN SCALING UP PRIVATE INVESTMENTS

National Development Banks and Climate Finance

October 6-7, 2014

Inter-American Development Bank | Conference Room: CR-200
1330 New York Ave. NW - Washington D.C. 20577

Main topics & expectations for this session:

- Showcase the transformational achievement of these small scale programs
- Exchange on the main challenges and the diverse solutions used by the different programs presented
- In which part of the financing programs is the NDB most needed?

3:45 pm – 4:00 pm

Coffee Break

4:00- 5:00 pm

Session III – Corporate Responsibility and Risk Management

Moderator: **Paul Clements Hunt**, Co-Founder of the Blended Capital Group.

An update on the involvement of the global Financial Sector in the ESG area: from commitment to requirement

Speaker: **Lawrence Pratt**, Director of the Latin American Center for Competitiveness and Sustainable Development (CLACDS), INCAE Costa Rica.

Panel discussion:

Oscar Lindo, Senior Expert, El Salvador

Denise Seabra, Business Manager, Caixa Econômica. Federal Brazil

Silvia Chicarino, Senior Environmental and Social Risk Consultant, Santander Brazil

Romy Calderon, Chief Economist, ALIDE

Raul Preciado, Risk Manager, Banco General Panama

Main topics & expectations for this session:

- Showcase the responsibility NDBs have in promoting sustainable business by setting the example and influencing their local capital markets
- Specify the challenges faced by Tier2 financial institutions
- Exchange on best practices and solutions to the difficulties encountered
- Corporate Responsibility leading to new business opportunities: concrete success stories

5:00 pm – 6:00 pm

Wrap up & conclusions of the day – Panel session

Moderator: **Jose Juan Gomes Lorenzo**, Lead Capital Markets and Financial institutions Specialist, IDB

- **Luis Fernando Arboleda**, President, Findeter Colombia

- **Rafael Gamboa**, General Director, FIRA Mexico

- **Nikhil da Victoria Lobo**, Senior Vice President, Global Partnerships, Swiss Re Financial Services, USA

6:00 pm - 8:00pm

Evening Cocktail



Institutions for People





INNOVATING IN SCALING UP PRIVATE INVESTMENTS

National Development Banks and Climate Finance

October 6-7, 2014
Inter-American Development Bank | Conference Room: CR-200
1330 New York Ave. NW - Washington D.C. 20577

Tuesday - October 7th

DAY 2: THE FACE OF INTERNATIONAL CLIMATE FINANCE: AN UPDATE FROM THE KEY PLAYERS

8:30 am – 9:00 am **Coffee & Registration**

9:00 am – 9:30 am **Opening notes**
Yvo de Boer, Director General, Global Green Growth Institute (GGGI)

9:30 am – 11:30 am **International Climate and Environmental Finance**
Moderator: **Amin Amal-Lee**, Associate Director - International Climate Finance, E3G.

The Green Climate Fund - What role for the National Development Banks?
Hela Cheikhrouhou, Executive Director

The Global Environment Facility - GEF-6 replenishment roadmap
Robert Dixon, Team Leader - Climate Change and Chemicals team

The Climate Investment Funds – Results and Lessons learnt
Mafalda Duarte, CIF Program Manager

Q&A panel session with speakers

Main topics & expectations for this session:

- Get an insight of each Fund's strategy, situation, and challenges
- Discuss the area of potential collaboration and perspectives for NDBs with each facility
- Debate the potential main challenges and implementation pitfalls
- COP20 in Lima – expectations and challenges

11:30 am – 12:00 am **Coffee Break**



Institutions for People





INNOVATING IN SCALING UP PRIVATE INVESTMENTS

National Development Banks and Climate Finance

October 6-7, 2014

Inter-American Development Bank | Conference Room: CR-200
1330 New York Ave. NW - Washington D.C. 20577

12:00 pm- 1:00 pm

Workshop Conclusions – the many challenges and opportunities for NDBs in the current international climate finance context

Moderator: **Charles Anderson**, Director, UNEP FI

Keynote address: the conference highlights and takeaways

Daniel Esty, Professor of Environmental Law and Policy, Yale University

Panel discussion:

Luis Llanos, Deputy Director General for Promotion Business, FIRA Mexico

Gloria Visconti, Lead Climate Change Specialist, IDB

Gabriel Visconti, Deputy Managing Director of Environmental Division, BNDES, Brazil

Michael Rattinger, Climate Change Specialist, Asian Development Bank

1:00 – 1:15 pm

Closing remarks

Ana Maria Rodriguez-Ortiz, Manager, Institutions for Development Department, IDB

Eduardo Vasquez Kunze, Chief of Institutional Relations, ALIDE



Institutions for People

